

Message Text

SECRET

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ACTION SS-30

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 9531

S E C R E T WARSAW 3405

EXDIS

EO 11652: GDS

TAGS: ESTC, PFOR, PO, US, PL

SUBJECT: FIARCHILD EXPORT LICENSE; GIEREK VISIT

FOR EUR - HARTMAN; ALSO FOR EB - ENDERS

REF: (A) STATE 125468; (B) WARSAW 2416; (C) STATE 124341;

(D) WARSAW 3199 AND 3141

1. WITH THE PROSPECTIVE VISIT OF FIRST SECRETARY GIEREK
LESS THAN FOUR MONTHS AWAY, I AM DISTURBED BY THE
SERIES OF NEGATIVE ACTIONS TOWARD POLAND WHICH WE HAVE TAKEN OR
PROPOSE TO TAKE IN THE IMMEDIATE FUTURE. WE HAVE JUST
ANNOUNCED AN ANTI-DUMPING INVESTIGATION AGAINST POLISH GOLF CARTS
(REF C) AND ARE NOW ABOUT TO DENY THE FAIRCHILD SEMI-CONDUCTOR
EXPORT LICENSE, (REF A). IN ADDITION, AT A TIME WHEN THE POLES ARE BE
COMING

VERY CONCERNED ABOUT SHARPLY REDUCED US RETAIL SALES OF POLISH
HAMS SINCE THE BEGINNING OF APRIL AND THE RESULTING NEED TO CUT
PRICES, WHICH IS CONCURRENT WITH DEMANDS FROM LIVESTOCK INTERESTS
IN THE US TO IMPOSE TIGHT IMPORT QUOTAS ON MEAT, EXPORTS OF HAM
TO THE US FROM ONE POLISH PACKING PLANT HAVE JUST BEEN SUSPENDED
FOLLOWING AN ADVERSE REPORT FROM APHIS VETERINARIAN
DR. MEISNER (REF D). EACH OF THESE ACTIONS HAS ITS
JUSTIFICATION. BUT, TAKEN COLLECTIVELY AND IN SUCH CLOSE
TIME-PROXIMITY, THEY ARE BOUND TO RAISE QUESTIONS IN THE
MINDS OF THE POLISH LEADERSHIP AS TO OUR REAL INTENTIONS
AND THE PROSPECTS FOR A SUCCESSFUL VISIT ON THE HIGHEST

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LEVEL. THE FAIRCHILD TURN-DOWN IS, OF COURSE, IN A

CLASS BY ITSELF.

2. WERE THE EMBASSY'S RECOMMENDATIONS CONCERNING THE FAIRCHILD CASE (REF B) TAKEN INTO ACCOUNT? WE SET FORTH IN THAT MESSAGE OUR SUGGESTIONS ON MINIMIZING NEGATIVE ECONOMIC AND POLITICAL EFFECTS OF A REFUSAL BY OFFERING TO EXAMINE AN AMENDED APPLICATION FOR ONLY A PART OF THE PACKAGE, EXCLUDING THE SO-CALLED "FRONT-END" TECHNOLOGY. WE WOULD, IN SO DOING, PRESERVE ACCESS TO THE MARKET FOR AMERICAN COMPANIES. SUCH A SOLUTION WOULD, WE BELIEVE, BE ACCEPTABLE TO THE POLES, ALTHOUGH THEY WOULD NO DOUBT GRUMBLE ABOUT IT. I STRONGLY OPPOSE DELIVERING A FLAT REJECTION OF THE PENDING APPLICATION UNTIL THESE POSSIBILITIES HAVE BEEN CAREFULLY EXAMINED. THE CONCEPT OF SCALING-DOWN THE FAIRCHILD LICENSE APPLICATION WAS SUGGESTED TO POLISH UNITRA OFFICIALS DURING THEIR EARLY FEBRUARY MEETING IN WASHINGTON WITH THEN UNDERSECRETARY CASEY. HOWEVER, TO BEST OF OUR KNOWLEDGE, ALTHOUGH THE POLES OFFERED TO MAKE EXPERTS AVAILABLE TO DISCUSS SUCH MODIFICATIONS, NO FOLLOW-THROUGH FROM THE WASHINGTON SIDE ON THIS SUGGESTION HAS OCCURRED. I RECOGNIZE THAT IT IS NOT THE RESPONSIBILITY OF THE US GOVERNMENT TO DRAW UP A REVISED PROPOSAL WHICH WOULD BE ACCEPTABLE. IF IT DOES APPEAR INEVITABLE THAT THE FAIRCHILD LICENSE IN ITS PRESENT FORM WILL BE DENIED, I TRUST THAT, AT A MINIMUM, THE POLES WILL BE CLEARLY INFORMED THAT FULL, SYMPATHETIC, AND EXPEDITIOUS CONSIDERATION WILL BE GIVEN TO ANY REVISED LICENSE APPLICATION WHICH FAIRCHILD MAY MAKE ON THIS MATTER.

3. I HOPE THAT, IN THE COMING FOUR MONTHS, THE ACTIONS OF ALL US GOVERNMENT AGENCIES CAN BE COORDINATED IN SUCH A FASHION AS TO AVOID GIVING THE POLES THE IMPORESSION THAT WE DO NOT MEAN WHAT WE SAY WHEN WE TALK ABOUT PROMOTING BETTER ECONOMIC AND TRADE RELATIONS.
DAVIES

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